

21<sup>st</sup> December 2005

Mr Jim Demetriou  
Red Gravel Publications  
46 St Pauls Street  
RANDWICK NSW 2031

Thank you for the opportunity to review and assess the draft edition of the  
“**Guide to Best Practice in Risk Management.**”

I believe that this program provides one of the most comprehensive technical breakdowns and analysis of the Building Design, Documentation and Approval Processes. Unlike Risk Management Manuals, which often sit on the shelf gathering dust, the advice is not just generic, but clearly provides each step, task and progression in the complete building design process.

Properly used, this program will save many Architects and Building Designers 100's of hours of business and system development, provide an opportunity to fast track their business growth by saving \$1,000's of dollars and lots of time on staff training, thus allowing practitioners to charge higher fees due to the increased level of professionalism that the program will help Architects and Building Designers attain.

In addition to the Continuing Professional Development initiatives that the respective Professional Association's run, this program may represent the biggest single step that any construction related Profession has taken in the last 10 years to regain control of their business process, and thus minimize the increasing risks of running a successful practice in today's onerous regulatory and litigation prone environment.

I congratulate you on the extraordinary effort and time that you have invested in the program to date, and I hope that the education phase is well received and appreciated by all industry participants.

Yours Sincerely



Lance Patison  
Managing Director

P.S I look forward to the development of the complete software program that incorporates the office management aspect with the technical workflow, as the result will complete the “circle”, and increase the ease of use.

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